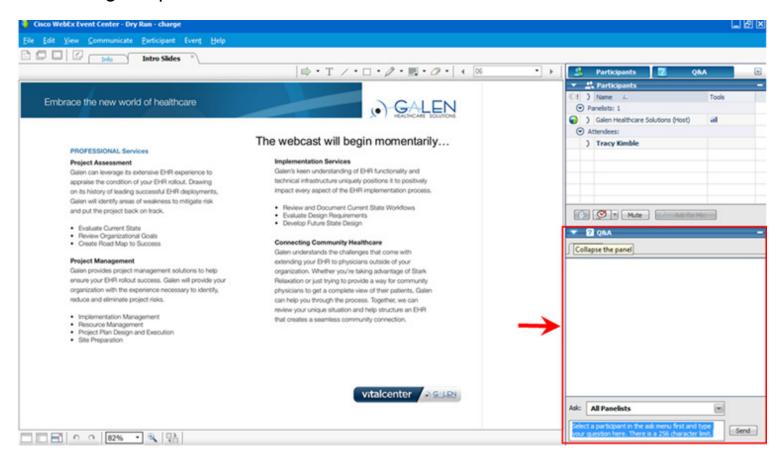


Referral Order Optimization

August 2013



Your phone has been automatically muted. Please use the Q&A panel to ask questions during the presentation!





Recent Webcast Survey

- Please provide feedback
- From Survey Monkey on behalf of Education@GalenHealthcare.com
- Check Junk Mail



Agenda

- Basic referral workflow
- Pros and cons of basic referral workflow
- Overview of Galen Referral solution
- Implementation options
- Features and Benefits
- Demo



Overview

- Referral solution to optimize the referral workflow
- Started from client request to integrate referrals
- Evolved to needing an application component
- Increased interest due to ACO and PCMH initiatives



Basic Referral Workflow

- Provider orders a referral in Allscripts
- Referral team works referral worklist
 - Obtain financial authorizations if needed
 - Schedules appointment with referring provider
 - Collects\Prints\Faxes necessary chart documents to referring provider
- Consult note sent from referring provider and scanned into Allscripts
- Referral order completed



Basic Referral Workflow

Pro

- Available to be used in Allscripts today
- Successfully used by many to manage referrals
- Provides the means to achieve meaningful use (w/ARN)

Cons

- Manual process of collecting/printing/faxing clinical documentation
- No way to facilitate preferred providers
- Lack of reporting
- Not integrated



Galen Referral Solution

- Integrated solution that allows providers and clinic staff to easily send referrals and related clinical information to outside providers from within the EHR
- New workspace within the EHR that allows for the selection of documentation
- Electronically send referral order information and associated documentation



Implementation Options

- HL7 Integration
 - HL7 messaging from Allscripts Enterprise to 3rd party with attached documents
 - Option available in current release
- Secure Fax/Email
 - Independent of 3rd party
 - In development for future release



Features and Benefits

Current

- Eliminates manually effort of collecting/printing/faxing clinical documentation
- Integrates with typical workflows and uses existing build
- Independent of Referring Provider EHR
- Reporting

Future

- Documentation default selections based on specialty
- Preferred provider network support
- Advanced reporting



Demo



For the Galen take on industry news, EHR developments, interesting solutions we have developed, and new Galen products check out our blog...



blog.galenhealthcare.com



Thank you for joining us today, for additional assistance....

You can contact us through our **NEW** website at www.galenhealthcare.com

